Crown Agents Training

Inspirational Leadership & Successful Team Building

International Training Centre, Sutton, UK
6-17 December 2010

Course aim

The scope of leadership and management had changed in recent years and economic uncertainty can be expected. The recent world downturn has increased pressure on middle and senior managers leading and managing people and resources. To meet these, and future challenges, managers and leaders must re-evaluate their leadership and teambuilding skills and re-invent them positively.

This programme will provide participants with 21st century breakthrough leadership and effective team building and management skills.

Who should attend

Middle and senior managers in the public, private and NGO sectors as well as industry leaders and project and programme managers.

How you will benefit

By the end of the course you will be able to:

- explain contexts and models of leadership and team building to senior managers in the organisation
- apply techniques and tools to understand leadership preferences
- interpret psychological characteristics of modern leadership and apply as soon as you return
- develop a high level of self-awareness and emotional intelligence to improve decision making and problem solving
- understand how to use effective leadership skills to embed positive change in people, teams and organisations
- lead, innovate and re-energise teams
- Improve your own and team performance

How your organisation will benefit

- Improved strategic planning & implementation
- Make services more effective & efficient

Course profile

- Contexts and models of leadership and teambuilding
- Differences between leadership and management
- Modern breakthrough leadership thinking and skills
- The different levels of leadership
- The science of influencing and motivation
- How to inspire self and others



Breakthrough Leadership Model

- Modern team building and management skills
- The hallmarks of high performing teams
- The characteristics of poor performing teams
- How to lead and influence teams effectively
- How to work and communicate effectively with individuals and teams during challenging times
- How to have difficult conversations with your team
- How to use coaching techniques to improve performance

Who we are

Crown Agents is an international development company committed to global development and growth. Our expertise in public financial management helps governments raise revenue, manage debt and plan expenditure more effectively. Our procurement and supply chain services, together with banking and asset management services, help ensure that wealth generated is spent or invested for the good of all. Through technical assistance, consultancy and training, we help to reduce poverty, improve health and increase prosperity. Integrity and capacity building underpin everything we do.

At Crown Agents, our training draws on the experience and skills we have obtained from being at the forefront of international development. Working in over 100 countries we continually build on our extensive practical expertise and knowledge. Our training participants in finance and banking, the supply chain and expenditure and revenue management benefit from the latest tools and techniques combined with first-hand advice.

Our trainers are practitioners in their field and use real-life examples and case studies to support their teaching. They energise and inspire participants to discover their potential ensuring that what they learn can be transferred to their workplace and their day-to-day work. We pride ourselves on thinking beyond the classroom to develop knowledge that makes a real difference to the individual, their team and their organisation.

Our interactive training encourages our multi-national participants to learn from each other and, where appropriate, will include a site visit to enable participants to experience what they are learning in a practical, real life environment.

Our training courses, seminars and workshops are run in our training centre in the UK as well as in venues all over the world.



Course fee: £3,650 The course fee covers the cost of tuition, training materials, lunch and refreshments on training days, certificate of attendance and course photograph, support & advice from your local Crown Agents' office on the application and mobilisation process.

Note: The fee is quoted exclusive of UK Value Added Tax which is applied at the standard rate to all non-exempt bodies, as determined by UK HM Revenue & Customs. Under UK tax regulations, VAT is chargeable on all training received in the UK except where the applicant is employed by an overseas government in furtherance of its sovereign activities and a certificate to that effect has been provided to the training organisation. This exemption does not apply to applicants employed by nationalised industries.

Other related courses in 2010

Essential Management Skills (ILM Certificate)	UK 17-26 May
Dealing with Change & Managing Attitude	Nigeria June & November
Strategic Management Skills	Enugu, Nigeria 5-9 July
The Winning Way: Influencing Skills & Managing Strategic Change	UK 5-16 July
Effective Management Skills	UK 23 Aug - 3 Sept
Management Development of Senior Executives	UK 20 Sept - 1 Oct
Essential Management Skills (ILM Certificate)	Malaysia 11-20 October
Advising & Consulting: Delivering Change in the Workplace (IBC Certificate)	UK 11-22 October
Effective Office Management & Administration Skills	Nigeria October & December
Delivering Successful Change Management	UK 8-19 November
Achieving Objectives: Strategic Performance Management	Dubai 13-17 December

You can register for the course by:

reserving your place online at
www.crownagents.com/training
Note: A full application form will be sent to you for completion to confirm your booking.

completing a course application form
and e-mailing it to TrainingBookings@crownagents.co.uk

Download course application form at www.crownagents.com/training

completing a course application form
and faxing it to +44 (0)20 8770 0479

completing a course application form
and posting it to Commercial Training, Crown Agents, St Nicholas House, St Nicholas Road, Sutton, Surrey, SM1 1EL, UNITED KINGDOM
Tel: +44 (0)20 8643 3311