Sussex Business School
41 Basepoint, Denton Island
East Sussex BN9 9BA
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CMI Level 7 Professional Consulting

Develop Your Strategic Consultancy Skills Through Highly Targeted Online Training

Who Is It For?

Equivalent to a Master's Degree, this online consulting training programme is designed for those currently working as professional consultants or seeking to enter the field, focusing on developing your strategic consultancy skills such as entry and diagnosis, group dynamics, communicating strategies and managing interventions.

How Will I Benefit?

- Develop the fundamental strategic skills, tools and techniques that are key to successful management consulting
- Improve your ability to practically apply such fundamental processes and strategies when advising your clients
- Demonstrate to future clients that you are a highly capable professional consultant, with the ability to offer effective and practical advice
- Increase your ability to win contracts and forge effective, long-standing client relationships
- Use your business consultant certification to progress onto higher levels of study, such as an MBA or Master's course

How Will I Be Supported To Learn?

- Our online consulting courses are self-study courses with dedicated support from CMI-approved tutors
- All courses are delivered via Moodle and in collaboration with the CMI and Management Direct
- All course materials are available online and can be accessed 24/7
- Tutors are available by phone and the online learning system to provide support and assistance with assignments and study materials
- Support Services are available by phone, email, social media, instant messenger to assist with any issues or concerns during your course

Qualification

- Choose to study at Award, Certificate or Diploma Level
- RQF Level 7 is regarded in academic terms as being equivalent to a Master's Degree, an Integrated Master's Degree, a Postgraduate Diploma, a Postgraduate Certificate in Education (PGCE) and a Postgraduate Certificate
- Your consulting course is accredited by the Chartered Management Institute (CMI), as are the Award and Certificate
- Nationally recognised: all credits earned are transferable to other university or college programmes within a similar discipline

Entry Criteria

You must be aged 19 or over and have 2 years or more work experience in a senior management role, plus some experience as a consultant (or similar) in any sector.

Start Date

Every Tuesday and Thursday.

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Course Assessment

- Completion of a written assignment per Unit (word count per assignment 3,000 to 3,500)
- No examinations

Required Study Time

8 to 10 weeks per Unit.

Timetable Options

Option 1
Set timetable with fixed assignment submission dates.

or

Option 2
Flexible submission dates, within the fixed course duration.

*Please note: if you choose option 2, the submission dates for your assignments are your choice, but you **MUST** complete all the assignments for the course by the given end date.*

Course Duration

- **Award** – 8 to 10 weeks
- **Certificate** – 16 to 20 weeks
- **Diploma** – 56 to 70 weeks

Award Levels Available For This Course

- Award

The Award consists of 1 Unit and has a transferable credit value of a minimum of 7 credits.

Course content: 1 Unit from the following:

- Organisational Structure and Culture (credit value 8)
- Entry and Diagnosis (credit value 9)
- Group Dynamics and Facilitating Skills (credit value 7)
- Communication Strategies for Consulting (credit value 7)
- Managing Consultancy Interventions (credit value 6)
- Tools and Techniques for Effective Consulting (credit value 9)
- Managing the Business of Consulting (credit value 7)

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- Certificate

The Certificate consists of 2 Units and has a transferable credit value of a minimum of 13 credits.

Course content: 2 Units from the following (credit value of 13 or more):

- Organisational Structure and Culture (credit value 8)
- Entry and Diagnosis (credit value 9)
- Group Dynamics and Facilitating Skills (credit value 7)
- Communication Strategies for Consulting (credit value 7)
- Managing Consultancy Interventions (credit value 6)
- Tools and Techniques for Effective Consulting (credit value 9)
- Managing the Business of Consulting (credit value 7)

- Diploma

The Diploma consists of 7 Units and has a transferable credit value of a minimum of 52 credits.

Course content: Learners must complete ALL Units in Group A and 3 Units from Group B (at least 20 credits).

Group A

- Organisational Structure and Culture (credit value 8)
- Entry and Diagnosis (credit value 9)
- Managing Consultancy Interventions (credit value 6)
- Tools and Techniques for Effective Consulting (credit value 9)

Group B

- Group Dynamics and Facilitating Skills (credit value 7)
- Professional Practice (credit value 6)
- Professional Development in Consulting (credit value 7)
- Managing the Business of Consulting (credit value 7)
- Communication Strategies for Consulting (credit value 7)
- Developing Performance Management Strategies (credit value 7)
- Reviewing Organisational Strategy Plans and Performance (credit value 9)
- Strategic Project Management (credit value 6)
- Implementing Organisational Change Strategies (credit value 7)
- Leadership Coaching and Mentoring Skills (credit value 7)

Download This Course Syllabus

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Fees

Course fees cover study materials, personal tutor support, assessments and affiliate membership of the CMI until course completion.

Award In Professional Consulting – CMI Level 7 (1 Unit)

£248, plus CMI Registration Fee £150.00, or
Per Unit: £248, plus CMI Registration Fee £150.00

Certificate In Professional Consulting – CMI Level 7 (2 Units)

£496, plus CMI Registration Fee £226.80, or

Per Unit: £248, plus CMI Registration Fee £226.80

10% discount on study fees when all units purchased on enrolment for Certificate level course.

*Does not include CMI registration fee.

Diploma In Professional Consulting – CMI Level 7 (7 Units)

£1736, plus CMI Registration Fee £308.40, or

Per Unit: £248, plus CMI Registration Fee £308.40

10% discount on study fees when all units purchased on enrolment for Diploma level course.

*Does not include CMI registration fee.

If you have chosen to pay per unit, the CMI Registration Fee is payable once at the start of the course.

Course Enrolment Options - Option 1

You can enrol and purchase unit (s) directly from this website by adding your chosen units from the units available. Please complete the short application form before purchasing your unit (s) (course) and making payment (this is part of the purchase process). On completion of payment you will be automatically enrolled on your unit(s) course within Moodle (our course delivery platform). We will contact you within 24 hours to confirm your enrolment and additional information such as tutor allocation.

Option 2

Please complete an online application form and we will contact you via email with 24 hours.

Any Questions?

Please contact Us

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